



Berghof Membrane Technology GmbH, part of the Berghof Group and headquartered in Leeuwarden in the Netherlands, is the leading manufacturer of tubular membranes for the filtration and separation of process streams and wastewater in a variety of industries such as dairy, landfills, food & beverage, chemical, pharmaceutical, and oil & gas.

For over 40 years, Berghof Membranes has partnered with OEM customers across the globe, proactively supporting them from lab-scale testing and piloting, to engineering design, commissioning, monitoring and analysis. We offer a suite of support programs designed to help OEMs expand their resources and give them the tools they need to grow their business.

We are looking for a **Product Manager** with the option of working remotely from Spain, Germany or the Netherlands eager to contribute to our growth.

Product Manager

The **Product Manager** is responsible for both product planning, positioning and management. This includes managing the product throughout the product lifecycle, gathering and prioritizing product and customer requirements, defining the product vision, and working closely with R&D, technology and production teams to ensure efficient and timely product development process. It also includes working with sales and marketing to ensure revenue and customer satisfaction goals are met, and all relevant marketing tools are available.

The **Product Manager** works closely with the technology, sales and marketing department and contributes to the overall achievement of the organizational goals. In this function, the **Product Manager** will perform, among others, the following activities.

Your responsibilities

- Work with executive management team to define the product strategy and roadmap
- Define and manage stage-gate process, ensuring proper resource allocation, defining requirements, developing timelines and necessary documentation during the process
- Deliver MRDs (market requirement documents) and PRDs (product requirement documents) with prioritized features and corresponding justification and cost/price analysis
- Serve as the in-house expert with respect to the competitive landscape
- Assist in the development of the core positioning and messaging for the product
- Work with Technology and Sales departments to spearhead pilot/beta installations for new product testing
- Overseeing and assisting in the development of marketing literature (case studies, whitepapers, product overview and reports)
- Research and identify new opportunities for Berghof Membranes products and services – including new markets, growth areas, trends, customers, partnerships, products and services, or new ways of reaching existing markets
- Work closely with Production department to ensure that all relevant product information is uploaded and maintained in SAP, including all necessary product documentation
- Work closely with R&D and Technology department to manage technical documentation updates and additions

Requirements

- 3 - 5 years of experience as a Product Manager
- Demonstrated successes in defining and launching products in technical B2B industry
- Excellent written and verbal communication skills in English, additional language(s) would be a bonus
- Bachelor's degree required
- Excellent teamwork skills
- Proven ability to influence cross-functional teams without formal authority
- Business travel is part of this role
- Technical background, with experience in water treatment industry preferred
- Independent, proactive, and excellent organizational skills are required
- Ability to handle complex technical projects

What we offer

- Internationally diverse and dynamic environment that encourages "outside the box" thinking
- Company-wide support for continued professional and personal development
- Option of working remotely from Spain, Germany or the Netherlands
- Competitive compensation package

Interested?

Are you ready for an exciting position in which you will be part of a dynamic international team focused on delivering "out-of-the-box" solutions? This is your opportunity!

Please send **your CV and cover letter** to hr.membranes@berghof.com before February 26th, 2021 and please note the job title in your application.

About us

Berghof Membrane Technology GmbH is a fast-growing global organization committed to thinking outside the box.

Our vision

- To create a clean environment for all generations and providing the best solutions for sustainable industrial growth.

Our mission

- We provide SMART filtration technologies, support services and innovative membrane products to our partners and their customers to create a sustainable industry by reusing water, valuable components and saving energy.

Our principles

- Innovation
- Integrity
- Quality
- Partnership

Berghof Membrane Technology GmbH is an Equal Opportunity Employer

www.berghofmembranes.com



Membranes
Think outside the box